



EITECHS TECHNOLOGY SOLUTIONS

WEB
EITECHS.COM

CEO/PRESIDENT:
JIM MAZZARELLA

YEAR ESTABLISHED:
2010

Eitech's is making its debut on the 360° list, landing in the No. 9 spot on the Top 10. This systems integration company designs and deploys custom computing, networking and audiovisual solutions. From Fortune 500 companies to local grocery chains, Eitech's has implemented creative solutions to simplify often complex technologies and meet client objectives.

PRODUCTS & SERVICES PORTFOLIO

Eitech's offers a broad range of telecom and IT solutions, such as servers and storage, desktops and notebooks, LAN and WAN networks, virtualization and cloud, video displays and digital signage, voice and video conferencing, VoIP, IP surveillance, office technology and interactive technologies (e.g., smartboards and multitouch displays).

COMPANY EXPERIENCE

Eitech's has earned certifications and specializations from vendors such as Microsoft, Intel and Comcast. Among Eitech's customers are Pediatric Health Care Association, First Data, General Electric Corp. and Chicago Builders Supply.

COMPANY SUCCESS [CASE STUDY]

CUSTOMER/INDUSTRY: Nursing Home/Health Care

CUSTOMER'S BUSINESS NEED: The client, a large long-term health care provider in the Midwestern U.S., needed a secure, optimized multipoint touch-based computer system to chart patient care at nurses' stations and throughout its 35 facilities.

RECOMMENDED TECHNOLOGY SOLUTION: Eitech's designed, manufactured and installed more than 1,100 Intel-based custom touch-screen EHR terminals, which cost less than off-the-shelf systems but met the client's needs. Upon first use of the Web-based EHR software, the company found it required more bandwidth. Eitech's upgraded the connections from bonded T1s to fiber-based Ethernet services that met HIPAA compliance requirements.

RECOMMENDED SUPPLIERS: Eitech's solution included products and services from Comcast Business Class, Intel, Microsoft, ECS / ASI, Meraki and NEC.



BUSINESS VALUE CREATED FOR THE CUSTOMER: Eitech's solution not only helped the nursing home modernize its business processes by providing paperless access to critical information, it improved nurse and doctor productivity and morale.

- **SAVINGS:** 55% less than next lowest bid
- **PRODUCTIVITY GAINS:** Nurses reported 30-40% less time to chart; doctors reduced shifts from four hours to three
- **TIME TO ROI:** Less than 60 days per facility